

Message Text

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65

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05 /051 W

----- 005085

R 021751Z MAY 75

FM AMEMBASSY LONDON

TO SECSTATE WASHDC 0797

INFO AMEMBASSY PARIS

AMEMBASSY BONN

AMEMBASSY ROME

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E.O. 11652: N/A

TAGS: EAIR, UK

SUBJ: CIVAIR - PANAM'S COMMISSION SYSTEM FOR SALES AGENTS

REF: LONDON 6269 NOTAL

1. DEPARTMENT OF TRADE (BROWN) INFORMS US THAT SECRETARY OF STATE FOR TRADE HAS NOW AMENDED PANAM'S OPERATING PERMIT TO REQUIRE CARRIER TO CONFORM TO APPROVED LEVELS OF AGENCY COMMISSION, RECENTLY ADJUSTED TO 7.5 PERCENT. BROWN MADE NO THREATS BUT IT CLEAR THAT IF PANAM FAILS TO COMPLY WITH AMENDMENT, IT RISKS TOUGH MEASURES BY UKG. BROWN MADE CLEAR THAT DOT HAD COPIED DEPARTMENT OF STATE AND EMBASSY ON ITS MESSAGES TO PANAM IN CASE USG REGARDED ACTION IT PROPOSED TO TAKE AS BEING CONTRARY TO BILATERAL AGREEMENT. FACT USG HAS NOT INTERVENED OTHER THAN TO SAY US DOES NOT REGARD AGENTS COMMISSION AS PART OF AIRLINE TARIFF HAS BEEN INTERPRETED AS INDICATION US DID NOT WISH TO CONSULT ON ISSUE.

2. PANAM'S UK MANAGER (MOORE) AND PANAM SOLICITOR HAVE APPOINTMENT TO SEE BROWN AND DOT SOLICITOR ON MAY 5. THIS WILL BE FIRST TIME, TO OUR KNOWLEDGE, THAT PANAM WILL HAVE BEEN TO SEE ANY UK OFFICIAL ON AGENT COMMISSION PROBLEM.

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RICHARDSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, PERSONNEL, AIR TRANSPORTATION, INCENTIVE WAGE SYSTEMS, AVIATION AGREEMENTS
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Draft Date: 02 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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